

**"ARMENIA" INTERNATIONAL AIRPORTS"  
CLOSED JOINT STOCK COMPANY**

**INVITATION TO PARTICIPATE IN TENDER**

"Armenia" International Airports" CJSC is seeking suitably experienced and qualified companies to operate cafes located in the departures hall public areas.

Minimum eligibility criteria: the Applicants shall be a legally valid business entity with relevant experience in the field of operating cafes/restaurants of well-known brands in the market and providing high quality food services:

International brands: 1-year experience in Armenian market

International brands not operating in Armenian market: at least 20 cafes/food points worldwide (bank guarantee will also be required)

Local brands: 3 years' experience in Armenian market

Requests for participation with preliminary information (company and brand name, relevant experience) should be submitted via email to [ngrigoryan@aia-zvartnots.aero](mailto:ngrigoryan@aia-zvartnots.aero) no later than 08 December 2023.

"Armenia" International Airports" CJSC will contact pre-qualified business entities for submitting further information about the commercial terms and requirements by 13 December 2023. Selected Tenderers will be announced on 9<sup>th</sup> January 2024.

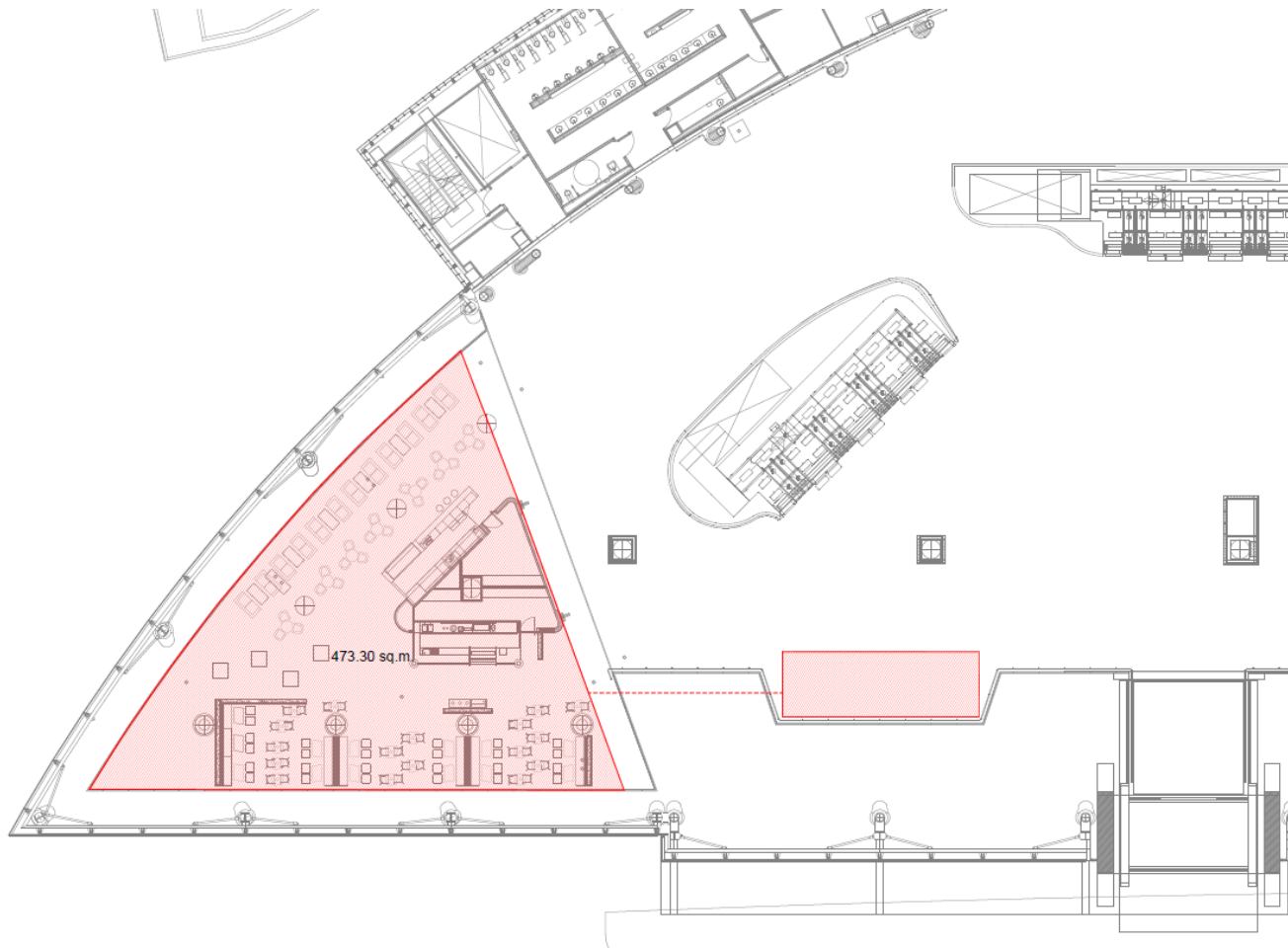
## General Terms

### **Operation of the café in the departures hall public area, left side (plan attached):**

Total area: 473m<sup>2</sup>

Contract term: 5 years (commencement date 1 April 2024)

Food service operation: café (coffee, beverages, light meals)

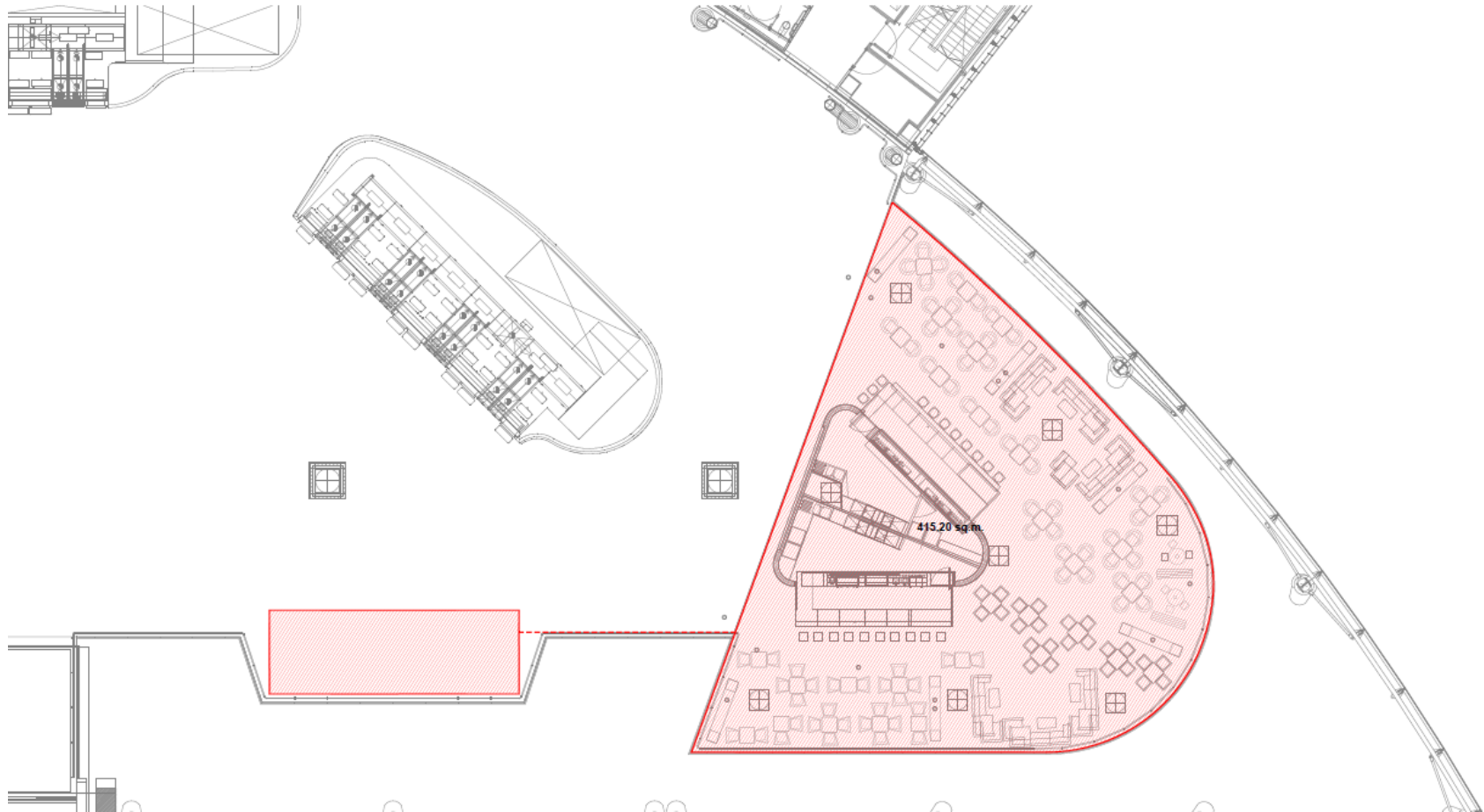


**Operation of the café in the departures hall public area, right side (plan attached):**

Total area: 415m<sup>2</sup>

Contract term: 5 years (commencement date 1<sup>st</sup> April 2024)

Food service operation: café (coffee, beverages, light meals)



**Operation of the café in the departures hall public area (in the middle, behind check-in desks):**

Total area: 82m<sup>2</sup>

Contract term: 4 years (commencement date 1<sup>st</sup> April 2024)

Food service operation: café (coffee, beverages, ready-made fresh meals requiring none or very little preparation besides heating up)

